

DRIVING SUSTAINABLE CARE WITH COMPREHENSIVE CLINICAL ASSET MANAGEMENT

BUSINESS ISSUE

This health system committed to providing long-term environmental and sustainable care with the goal of reducing their carbon emissions and waste. A major pillar in the strategy was to improve the sustainability of their supply chain and financial management.

SOLUTION



Partnered with TRIMEDX, whose strategic advisors helped develop customized best-in-class, systemwide asset management processes



Gained visibility to objective clinical asset data across the system with Clinical Asset Informatics



Leveraged national benchmarking, utilization metrics, and inventory trending data to identify replacement-ready, excess, and upgradable devices



Used TRIMEDX's Reallocation Platform to maximize device usage and conserve capital budgets by moving existing equipment to higher demand sites of care



Engaged Centurion Service Group: A TRIMEDX Company to provide full-service equipment disposition services

PROBLEM

- Clinical asset inventory was growing at 5% year over year, stretching capital resources and reducing operational efficiencies
- Lack of capital planning governance to drive systemwide synergies
- Limited objective data to support strategic clinical asset management decision-making
- No equipment disposal process to support waste reduction efforts

VALUE

- ✓ Implemented capital planning processes to control and reduce clinical asset inventory levels
- ✓ Avoided \$25M+ of capital expenses by leveraging existing inventory
- ✓ Reallocated 1,400+ devices across 107 sites of care to meet patient needs
- ✓ Reduced \$12M+ unnecessary equipment rentals to conserve financial and clinical resources
- ✓ Kept 11K+ surplus devices out of landfills and supported the delivery of clinical care to international communities

OVERVIEW

- Large, non-profit Catholic healthcare system providing services in 19 states
- 139 hospitals and over 2,600 sites of care
- Over 500,000 clinical assets managed by TRIMEDX